

Motivation Charitable Trust Financial Summary

Summary Statement of Financial Activities for the year ended 31 December 2005*

	Restricted £'000's	Unrestricted £'000's	Total funds 2005 £'000's	Total funds 2004 £'000's
Total Incoming resources	1,919	361	2,280	1,615
Expenditure in furtherance of the charity's object	1,779	126	1,905	1,344
Fundraising		166	166	161
Governance		54	54	48
Total resources expended	1,779	346	2,125	1,553
Net incoming resources	140	15	155	62
Gross transfers between funds	14	(14)	-	-
	154	1	155	62
Total funds brought forward	422	66	488	426
Total funds carried forward	576	67	643	488

Summary of Balance Sheet at 31 December 2005*

	Restricted £'000's	Unrestricted £'000's	Total funds 2005 £'000's	Total funds 2004 £'000's
Fixed assets	43	16	59	68
Net current assets	533	51	584	420
Total funds	576	67	643	488

* Extracted from audited accounts. Please refer to the complete Audited Report and Financial Statements for more details.

Trustees' Statement

These summarised financial statements contain information from both the Statement of Financial Activities and the Balance Sheet for the year ended 31 December 2005, but are not the full statutory report and accounts. The full financial statements were approved by the Trustees on 11 May 2006 and subsequently submitted to the Charity Commission and to Companies House. They received an unqualified audit report and copies may be obtained from the charity's head office. [Scott Glickman, Chairman, 5 July 2006](#)

Independent auditors' statement to the Trustees of Motivation Charitable Trust

We have examined the summarised financial statements of Motivation Charitable Trust.

Respective responsibilities of Trustees and auditors

The Trustees are responsible for preparing the summarised financial statements in accordance with the recommendations of the charities SORP. Our responsibility is to report to you our opinion on the consistency of the summarised financial statement with the full financial statements and Trustees' Annual Report. We also read the other information contained in the annual report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the summarised financial statements.

Basis of opinion

We conducted our work in accordance with Bulletin 1999/6 "the auditors' statement on the summary financial statement" issued by the Auditing Practices Board for use in the United Kingdom.

Opinion

In our opinion the summarised financial statements are consistent with the full financial statements and the Trustees' Annual Report of Motivation Charitable Trust for the year ended 31 December 2005. [Sayer Vincent, Registered Auditors, 5 July 2006](#)

Incoming Resources



Sources

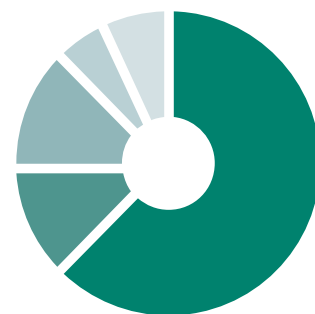
48% Statutory sources
22% International charities
22% UK corporate
6% Individuals
2% Others



Categories

£33,000 Investment/Others
£1,767,000 Restricted fundraising
£152,000 Indirect cost recovery
£328,000 Unrestricted fundraising

Resources Expended



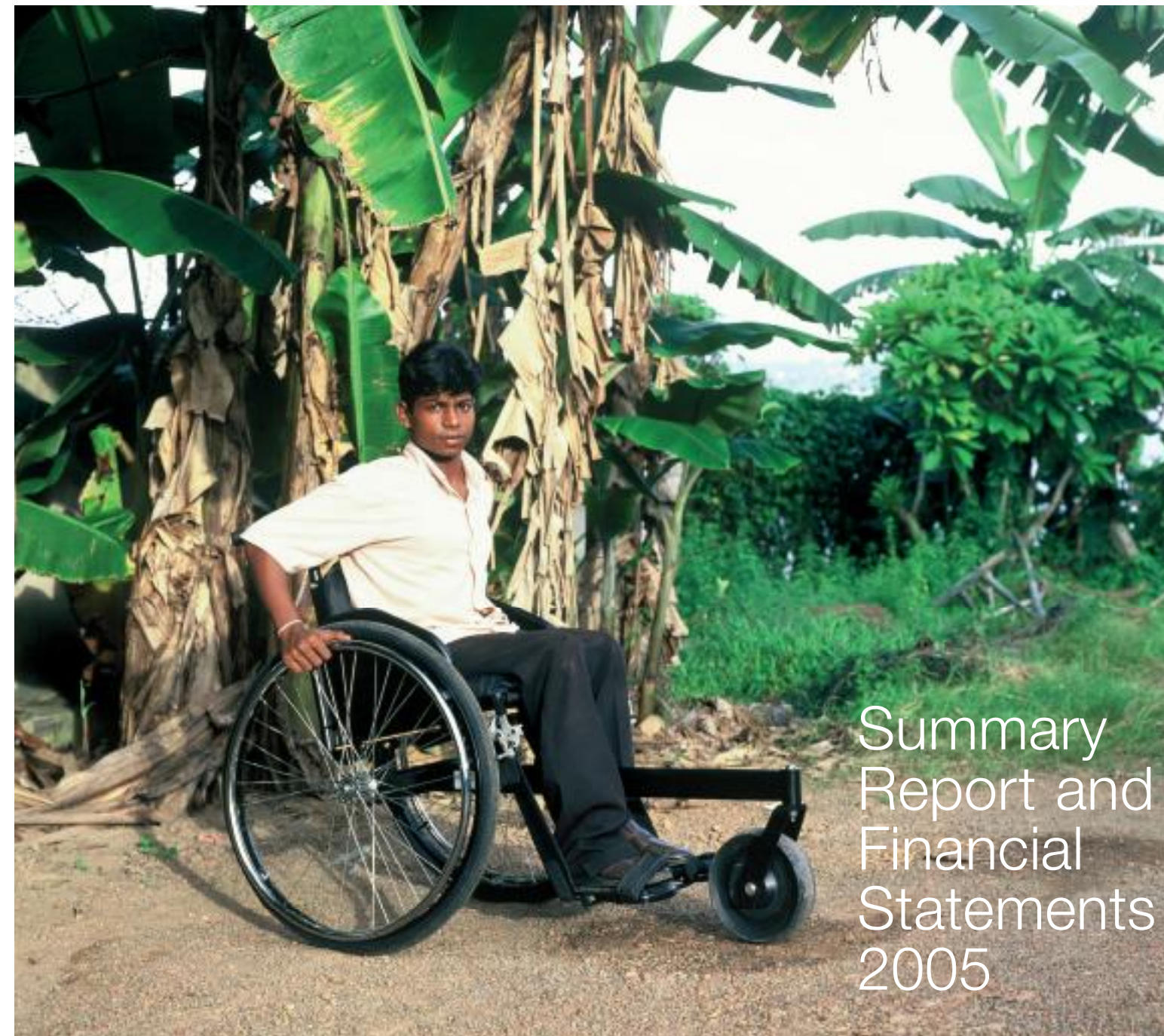
Charitable activities categories

63% Products and Services
12% Rights and Advocacy
13% Capacity Building
5% Economic Empowerment
7% Others



Categories

£1,628,000 Charitable Activities - Direct
£277,000 Charitable Activities - Support
£54,000 Governance
£166,000 Fundraising and Trading



Summary Report and Financial Statements 2005

Motivation is a UK registered charity which exists to improve the quality of life of people with mobility disabilities in developing countries. Since 1991 Motivation has worked in 34 countries and has had a direct impact on the lives of more than 37,000 disabled people and their families.

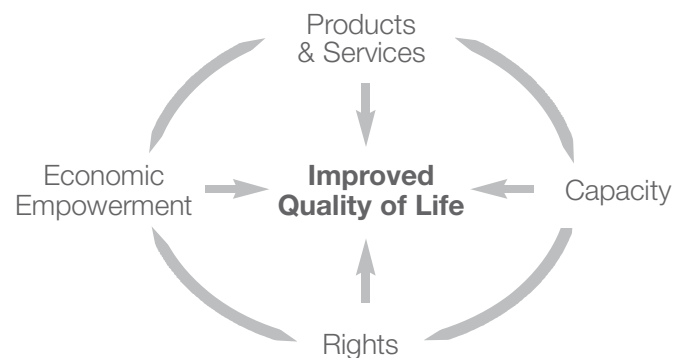
At Motivation, we believe that mobility is an essential human right which enables people to participate in society as equal citizens. Therefore, our programmes not only help disabled people to achieve independent mobility, but also aim to create social and economic equality.

We aim to do this by addressing four practical issues that face people with disabilities in developing countries:

- Products and services: developing specialist mobility equipment and services, specifically aimed at meeting disabled people's needs.
- Rights: raising awareness of disabled people's rights amongst disabled people themselves, their families, care and service providers, and other stakeholders from the grassroots through to policy makers.
- Capacity: strengthening local organisations, disabled people's organisations and service providers so that

they are able to meet the long-term needs of disabled people in their communities.

- Economic Empowerment: addressing the poverty that results from disability by creating training, income generation and work opportunities.



Kithsiri Perera being fitted with a Worldmade Rough Terrain wheelchair in Sri Lanka. Before this he was unable to leave his home for more than 18 months, imprisoned by the lack of a suitable wheelchair



The right to a family life. Thusita Mahindasiri and his wife and child. Thusita works for the Spinal Injuries Association of Sri Lanka as a peer trainer, teaching mobility skills to other wheelchair users



Capacity building with the women's sub-committee of the Kilimanjaro Association of the Spinally Injured in Tanzania



The right to an education. Lucia Shayo with her classmates in Kilema, Tanzania. Before receiving her Motivation wheelchair Lucia's mother would carry her to and from school each day, and she would crawl around on the floor at home



A disabled trainee learning skills in garment making at one of our partner organisations, Rehab Lanka. The garments industry employs many people in Sri Lanka, and we are working with leading businesses to create employment opportunities for disabled people

Products and services

Motivation designs low-cost, high-quality wheelchairs and supportive seating, and produces artificial limbs.

Our main achievements in 2005:

In Sri Lanka Motivation worked with the Spinal Injuries Association to replace mobility equipment lost by many individuals in the Tsunami, and to re-establish wheelchair services.

Motivation is involved in a collaboration with other international organisations to develop guidelines and standards for wheelchair provision in low-income countries. These will be adopted and published by the World Health Organisation, providing a powerful tool to argue for the provision of appropriate mobility equipment, and to help stop donations of inappropriate wheelchairs.

Worldmade is Motivation's global programme to supply large numbers of appropriate wheelchairs through a network of wheelchair services all over the developing world.

Worldmade products:

In 2005, Motivation delivered 1,050 Worldmade wheelchairs to local organisations in Sri Lanka, Papua New Guinea, South Africa, Nepal and

India. The Worldmade Rough Terrain wheelchair is stable over rough ground and can be adjusted to fit each user. In 2006 we hope to distribute a further 3,000 Worldmade wheelchairs.

Wheelchair Services and Training:

Motivation has developed a training package, Fit for Life, which has been developed to teach local wheelchair services the skills needed to assess and prescribe a wheelchair, assemble the Worldmade wheelchair, adjust it for individual users and carry out repairs. Everyone who receives a Worldmade wheelchair is given instruction in using their chair. In 2005, 56 trainees from Papua New Guinea, Nepal, India and Sri Lanka completed the Fit for Life course.

In 2005 Motivation's Wheelchair Technologists Training Course, which was set up in partnership with the Tanzania Training Centre of Orthopaedic Technologists in 1999, was accredited by the International Society of Prosthetics and Orthotics. To date 29 people from eight African countries and Sri Lanka, many of whom are disabled themselves, have graduated from the course and returned to their own countries with the skills to considerably strengthen the networks of wheelchair services

Rights

Motivation works with individuals, partner organisations and policy makers to raise awareness of disabled people's rights. We aim to support the self-empowerment of disabled people to ask for their needs to be addressed and their rights to be upheld as equal citizens.

Our main achievements in 2005:

Following Motivation's Access for All campaign, the Sri Lankan government introduced a legal requirement for all newly constructed public buildings to have disabled access.

Wheelchair user's rights were promoted in three African countries: Uganda, Tanzania and Zimbabwe. Our local partner organisations provide information and services to educate their members about health issues, peer group training and opportunities for income generation. They are also lobbying their governments to provide appropriate support to meet the needs of disabled people. This area of work will strengthen the voice of disabled people and increase their life expectancy within the region.

Capacity

Motivation supports local organisations, disabled people's organisations and service providers to develop and provide services to meet the specific needs of disabled people within their communities long into the future.

Our main achievements in 2005:

Motivation joined forces with umbrella disability organisations, such as the Disability Organisations Joint Front in Sri Lanka, to strengthen ways for disabled people to become involved in the decision-making processes which directly affect their lives.

Motivation strengthened the Pan-African Wheelchair Builders Association, a network of wheelchair services who share best practice and work together for the professional development and sustainability of mobility provision across Africa.

The emphasis of our work is to help our local partners to become independent and to provide sustainable services for disabled people. This includes establishing financing for wheelchairs and engaging governments to provide vital services. In Sri Lanka six local organisations have received training to manage their own funds and activities, improving their sustainability and giving them more autonomy.

We recruited a Financial Sustainability Co-ordinator and regional officers in Africa, Asia and Eastern Europe to research the possibilities for wheelchair financing and income generation activities for disabled people.

Economic Empowerment

Motivation aims to ensure that disabled people are not excluded from employment opportunities by providing vocational training, employment placement networks, income generation programmes and supporting small-scale financing schemes.

Our main achievements in 2005:

Job seeking skills were taught to many representatives of disability groups in Sri Lanka, in tandem with a job fair that was specifically aimed at helping people with disabilities to find employment. In 2005, 150 disabled people found mainstream employment through the programme.

Also in Sri Lanka partnerships have been forged with leading businesses to carry out the Marks and Start programme, which has trained scores of disabled people to work in garment factories.

In Africa our partner organisations in Uganda, Tanzania and Zimbabwe are developing wheelchair financing projects, and income generation projects to help their members earn a living from activities such as tie-dyeing and making peanut butter.

Co-Founders/
Executive Officers
David Constantine
Richard Frost

Brockley Academy,
Brockley Lane
Backwell, Bristol
BS48 4AQ UK
t +44 (0)1275 464012
f +44 (0)1275 464019
e info@motivation.org.uk
i www.motivation.org.uk

Trustees/Directors
Scott Glickman FRCS
Prue Bramwell-Davis MSDC FRCA
Steven Fogel LLB LLM ACI Arb
Vivien Gardener ACA
Nicholas Allott
Andrew Oliver FCA
Patrons
The Earl of Snowdon GCVO RDI
Tom Conti, Sir Jocelyn Stevens CVO

The Motivation Charitable Trust is a registered charity no. 1079358 and a company limited by guarantee Registered in England & Wales no. 3916496